

Position Title	Managing Director & CEO
Overview	<p>The Managing Director & CEO of the company is accountable and the member to the Board of Directors and is responsible for overall functioning of the company, designing business strategies for short- and long-term horizons, to achieve corporate business objectives, understands financial market, and demonstrates a leadership quality to build an organisation with a good governance.</p>
Roles and Responsibilities	<ul style="list-style-type: none"> ● Formulation of strategic vision for business, defining an innovative and differentiated business strategies and drive execution of business plans for short term and long-term horizons. ● Oversee and manage timely implementation of Union Bank of India's new initiatives and schemes as it relates to the company. ● Strengthening the workforce at all levels - by recruitment, training, development, delegation and motivation to retain and support quality staff. ● Oversee quality control throughout the company and to assure that all legal and regulatory documents are fully compliant with the laws and regulations. ● Keeping liaison with the Bank leadership and all the vertical heads of the Bank for smooth co-ordination. ● Create an environment that promotes great performance and positive morale. ● Oversee the company's fiscal activity, including budgeting, reporting, and auditing. ● Build alliances and partnerships with other organizations and represent the company at industry events and public meetings to provide leadership at the industry level and to add value to the Union Bank's brand. ● Oversee the day-to-day operation of the company through an effective team. ● Build long term relationships with regulators, shareholders, investors, business partners and other stake holders. ● Build an organisation with good governance, built in checks and balances and empower employees with accountability and responsibilities ● Leverage new age technology (eg, IoT, AI, Advanced analytics) to build streamlined and digitized processes across all the product lines of Union Bank.
Job specific Skills	<ul style="list-style-type: none"> ● Excellent Communication skill and ability to build consensus and sustainable relationships among executives, partners, and the workforce. ● Ethical Management and Integrity. ● Understanding of human resources and personnel management. ● Experience with corporate governance. ● Proven negotiation skills. ● Ability to understand new issues quickly and make wise decisions. ● Ability to inspire confidence and create trust. ● Ability to work under multiple assignments, plan and execute the workload effectively, and delegate. ● Dynamic, Change - driver, result-oriented, and a decisive leader

	<ul style="list-style-type: none"> Track record of conceptualizing, designing, and scaling up the business with focus on process resilience, quality & customer service, workforce management and risk management
Remuneration	The remuneration will be offered based on the candidate's qualifications, experience, overall suitability, negotiations and shall not be a limiting factor for suitable candidate. The compensation will be on CTC basis.
Job Location	Mumbai (Thane)
Eligibility Criteria	<ol style="list-style-type: none"> <u>Age:</u> At least 40 years and not more than 55 years as of 1st September 2022. <u>Education:</u> Minimum Graduate, however MBA / Higher education from Premier Management Institutions shall have added advantage. <u>Experience:</u> Minimum 15 years of Managerial experience, preferably in mainstream BFSI Sector (Banking, financial Services and Insurance sector) with at least one (1) year of domain experience at CXO level or heading sales vertical at national level.
Selection Procedure	<ul style="list-style-type: none"> Selection will be based on screening / shortlisting of suitable profile and their personal interviews. Applications received shall be screened based on experience and eligibility conditions as per the CV/resume provided by the candidates. The candidates may be called for preliminary interactions to determine their eligibility. Then the candidates will be shortlisted, based on their overall suitability, for personal interviews. The appointment of selected candidates shall be subject to approval by the Board of Directors of the company.
How to apply	<p>The applications shall be submitted through online mode only through the link available on https://ubisl.co.in under the "CAREER" tab.</p> <p>Note: Kindly ensure that the Resumes / CVs have all the mandatory information about your job profile such as Name, contact detail / email id, educational qualification, Job Experience with current & previous organisation, Notice Period, Present/ Expected CTC etc. Any applications without complete resume shall be summarily rejected without any further contact from the company.</p>
Last Date of Application	30th September' 2022
General Instructions	<ul style="list-style-type: none"> The company reserves the right to call for any document in original in proof of the eligibility of the candidate. Decision of the company shall be final and binding on all candidates in all matters regarding eligibility, conduct of interview and selection. No representation or correspondence will be entertained by the company in this regard. The Shortlisted candidates will have to plan their journey at their own expenses for attending interview/Selection procedure, if any. Intimations, wherever required will be sent by email/SMS only to the email ID and mobile number registered in the online application form. UBISL shall not be responsible if the information/ intimation do not reach candidates in case of change of mobile number, email address, technical fault or otherwise, beyond the control of the company. The company reserves the right to alter, modify or change the eligibility criteria and/ or any of the other terms and conditions spelt out in this notification. Candidates are advised in their interest to not to furnish any particulars

/ details / information or make statements that are false, incorrect, tampered, fabricated, and shouldn't conceal or suppress any material information, while applying for the post, else will be disqualified from the selection process.

- Any resultant dispute arising out of this notification shall be subject to the sole jurisdiction of the courts situated in Mumbai.

IMPORTANT NOTES:

- All revisions / corrigendum (if any) shall be hosted on the Company's Website only.
- Kindly do not submit multiple applications and in case of multiple applications, the last submitted application will only be considered based on the date / time of submission. In such cases, no part of the earlier submitted application including uploads shall be considered.
- In case of any problem in filling up the form or uploading the resume, complaints may be made at email id kmprecruit@ubisl.co.in (only for Complain redressal, if any). Do not forget to mention "UBISL-Recruitment of MD & CEO" as subject.